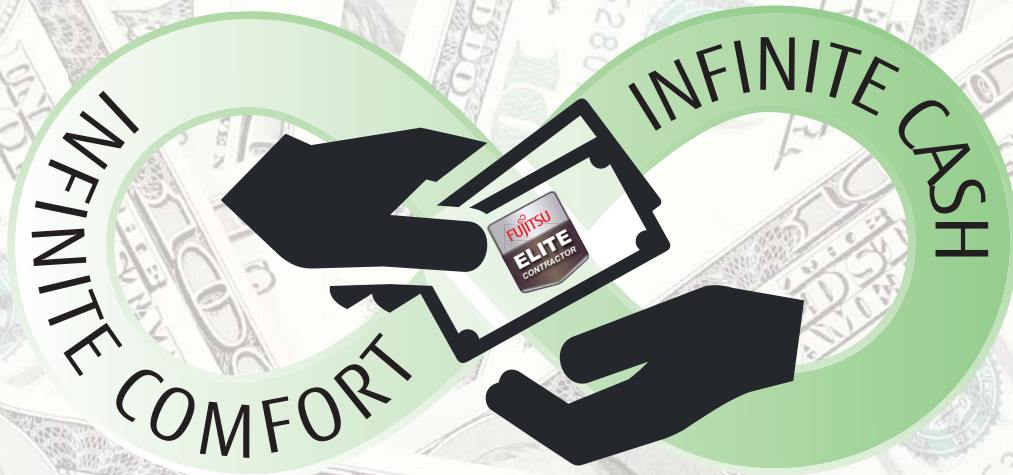


August &
September
2018

FUJITSU



FOR ELITE CONTRACTORS ONLY!

Not valid for installations in CT, MA, ME, NH, RI, VT, Puerto Rico or Guam

HOMEOWNER INSTANT REBATE UP TO \$1,000 PER UNIT!

Valid on installations from
August 1, 2018 through October 15, 2018 on select
Halcyon and all Airstage J-Series Systems

HOMEOWNER INSTANT REBATE

QUALIFYING SYSTEMS	AMOUNT TO HOMEOWNER
Halcyon High Efficiency Single Zones: Wall: AOU9RLS3, AOU9RLS3H, AOU12RLS3, AOU12RLS3H, AOU15RLS3, AOU15RLS3H Floor: AOU9RLFF, AOU12RLFF, AOU15RLFF, AOU9RLFFH, AOU12RLFFH, AOU15RLFFH	\$ 300 per outdoor unit
Halcyon Multi-Zones: AOU18RLXFZ, AOU18RLXFZH, AOU24RLXFZ, AOU24RLXFZH, AOU36RLXFZ1, AOU36RLXFZH, AOU45RLXFZ, AOU48RLXFZ1	\$ 500 per outdoor unit
Airstage J-Series: AOU36RLAVS, AOU48RLAVS, AOU36RLAVM, AOU48RLAVM, AOU60RLAVM	\$ 1,000 per outdoor unit

ELITE CONTRACTOR PARTICIPATION:

- Contractor Chooses a Participating Primary Fujitsu Distributor** in their online Toolbox account at dealers.fujitsugeneral.com. If this has already been done, proceed to Step 2. **A contractor can only participate in this promotion if their primary distributor is enrolled.**
- Enroll in this Promotion by September 1** by clicking on the Contractor Tools link from the Toolbox homepage. Then click on "Enroll in Infinite Cash Promotion". All screens must be completed to be enrolled in the promotion. You will be required to complete an online W9 form and enter bank routing information to receive rebate electronically (US only) or you can choose to have a check mailed to you. You will receive a confirmation email when you have successfully enrolled. A contractor can enroll in this promotion at any time, however if enrolling after 9/1 only installations occurring after enrollment date will qualify. **Enrollment after 9/1 is not retroactive to earlier installations.**
- Sell Qualifying Fujitsu Systems Purchased from Your Primary Distributor** When selling a qualifying Fujitsu system, the contractor should provide an instant discount of the amount qualified as listed in the table. Invoices should clearly spell out the instant rebate amount being deducted from the total invoice amount at time of sale, as well as the model number of the system(s) being sold. This program is meant to be used as a tool to help close sales - Fujitsu will NOT be mailing checks to homeowners. Rebate amounts given to homeowners should match the amounts on this flyer (see other side).
- Systems Must Be Registered Within 30 Days of Installation and All By 10/31/18:** Date of purchase must be between 8/1 and 9/30, date of installation must be between 8/1 and 10/15 and all systems must be registered by 10/31/18. Register the systems through Fujitsu's Warranty Registration site and they will automatically be entered into the Infinite Cash Rebate. The homeowner invoice should be uploaded and required fields completed. **To qualify for the promotion, invoices must be submitted within 30 days of installation, however, all entries must be submitted by October 31, 2018 for promotion eligibility.**
- Receiving Payment** You will receive payment in one lump sum either electronically (US only) or by check no later than December 15.

CONTRIBUTIONS:

Elite Contractors**	
Contractor funds 1/3 Ex: If an Elite contractor sells an AOU36RLXFZ1: Homeowner Instant Rebate = \$500 Contractor funds \$167 Contractor is reimbursed \$334*	* Rebates will be paid in USD. Contractors will receive portion listed to the left. Contractors in Canada will receive USD converted to the Canadian dollar amount, based on the exchange rate on the first of each month. For example, if a contractor is claiming a \$300 rebate to the homeowner, he will be paid \$200 (2/3) and the exchange rate is .81 from CND to USD, the contractor will be paid \$162. **Contractor must have Elite status at some point during the promotion to qualify.

EXCLUSIONS:

- Only valid with participating distributors.
- Only valid on single family homes. Multi-family homes and commercial applications do not qualify for this promotion.
- Transaction must be between the Elite Contractor and the homeowner. Subcontractors or other third parties do not qualify.
- This offer cannot be combined with any other promotions.
- Promotion not valid for installations in CT, MA, ME, NH, RI, VT, Puerto Rico or Guam.

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INFINITE COMFORT
dealers.fujitsugeneral.com